

Gain Additional Revenue for Services You May Already Offer

If your answer is **YES** to these questions, your organization **already provides** Community Health Worker (CHW) services:

- 
Are you a CBO or private practice?
- 
Do you already provide health navigation, health education or Promotores services?
- 
Do existing staff already spend between 20-50% of their time on these services?
- 
Would your organization like to receive compensation for this work?




Get reimbursed for CHW services

Become a CHW provider. For example, an employee who gives CHW services for **just 10 hours a week brings an added \$20,000 a year** in revenue to your organization.

Weekly half-hour CHW sessions for existing staff with individuals and/or families	WEEKLY new net revenue	ANNUAL new net revenue
<ul style="list-style-type: none"> • 20 half-hours per week = 10 hours • Roughly 25% of their week 	<p>\$473.40 Gross weekly revenue</p> <p>- 71.02 Estimated billing service fee (if you need help billing)</p> <hr style="width: 50%; margin: 0;"/> <p>\$402.39 New wkly net revenue to CBO</p>	<ul style="list-style-type: none"> • New weekly net x 12 months = \$20,120 per year • Assumes 50 weeks of staff time

 **Double the hours, double the revenue!**

 **Join a CHW Hub to make contracting easier!** Health Net*, on behalf of Community Health Plan of Imperial Valley, can help you connect with an existing organization. If you subcontract with a CHW Hub, you can quickly gain a new revenue source and let the hub handle the administrative tasks.



Learn more about being a CHW provider by sending an email to CALAIM_Providers@healthnet.com.

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